



THE **MISSION** CONTINUES

FINANCIAL STATEMENTS
WITH **INDEPENDENT AUDITOR'S REPORT**

DECEMBER 31, 2014

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Independent Auditor's Report

Board of Directors
The Mission Continues
St. Louis, Missouri

We have audited the accompanying financial statements of The Mission Continues ("TMC"), which comprise the statements of financial position as of December 31, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to TMC's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of TMC's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Mission Continues as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Brown Smith Wallace, LLC

St. Louis, Missouri

March 30, 2015

THE MISSION CONTINUES

Statements of Financial Position

December 31, 2014 and 2013

	<u>2014</u>	<u>2013</u>
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 9,579,586	\$ 5,003,568
Certificate of deposit	500,000	500,000
Promises to give - current	370,000	395,000
Other assets	371,354	318,800
	<hr/>	<hr/>
Total Current Assets	10,820,940	6,217,368
Property and Equipment, net	84,426	238,001
Promises to Give - long-term	-	250,000
	<hr/>	<hr/>
TOTAL ASSETS	\$ 10,905,366	\$ 6,705,369
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LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable	\$ 215,489	\$ 141,596
Accrued expenses	66,639	55,277
Other liabilities	162,275	-
	<hr/>	<hr/>
Total Current Liabilities	444,403	196,873
Net Assets		
Unrestricted	6,042,638	4,942,796
Temporarily restricted	4,418,325	1,565,700
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Total Net Assets	10,460,963	6,508,496
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TOTAL LIABILITIES AND NET ASSETS	\$ 10,905,366	\$ 6,705,369
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The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statement of Activities

Year Ended December 31, 2014

	Unrestricted	Temporarily Restricted	Total
Revenues and Support			
Public support	\$ 6,250,124	\$ 3,864,725	\$ 10,114,849
Special event revenue, net of \$138,754 direct expenses	510,552	-	510,552
In-kind public service announcements	8,345,271	-	8,345,271
Other in-kind goods and services	51,326	200,000	251,326
Other income	16,164	-	16,164
Net assets released from restrictions	1,212,100	(1,212,100)	-
Total revenues and support	16,385,537	2,852,625	19,238,162
Expenses			
Program services	14,263,520	-	14,263,520
Administrative	371,140	-	371,140
Fundraising	591,320	-	591,320
Total expenses before website write down	15,225,980	-	15,225,980
Changes in net assets before website write down	1,159,557	2,852,625	4,012,182
Website write down	59,715	-	59,715
CHANGE IN NET ASSETS	1,099,842	2,852,625	3,952,467
Net assets at beginning of year	4,942,796	1,565,700	6,508,496
Net assets at end of year	\$ 6,042,638	\$ 4,418,325	\$ 10,460,963

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statement of Activities

Year Ended December 31, 2013

	Unrestricted	Temporarily Restricted	Total
Revenues and Support			
Public support	\$ 5,323,824	\$ 1,365,700	\$ 6,689,524
Special event revenue, net of \$159,049 direct expenses	544,653	-	544,653
In-kind public service announcements	15,906,842	-	15,906,842
Other in-kind goods and services	140,641	200,000	340,641
Other income	7,779	-	7,779
Net assets released from restrictions	1,103,200	(1,103,200)	-
Total revenues and support	23,026,939	462,500	23,489,439
Expenses			
Program services	21,094,741	-	21,094,741
Administrative	312,084	-	312,084
Fundraising	520,204	-	520,204
Total expenses before website write down	21,927,029	-	21,927,029
Changes in net assets before website write down	1,099,910	462,500	1,562,410
Website write down	173,356	-	173,356
CHANGE IN NET ASSETS	926,554	462,500	1,389,054
Net assets at beginning of year	4,016,242	1,103,200	5,119,442
Net assets at end of year	\$ 4,942,796	\$ 1,565,700	\$ 6,508,496

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statement of Functional Expenses

Year Ended December 31, 2014

	Program Services				Support Services		
	Fellowship Program	Service Platoons	Research and Evaluation	Total Program Services	Administrative	Fundraising	Total
Awareness and messaging	\$ 34,963	\$ 131,944	\$ 108,401	\$ 275,308	\$ -	\$ 537	\$ 275,845
Banking/online processing	-	-	-	-	5,768	5,223	10,991
Computers and technology	9,441	7,249	5,137	21,827	2,382	1,408	25,617
Contract labor	807	430	1,010	2,247	188	95	2,530
Contract services	175,194	93,642	220,912	489,748	40,327	20,505	550,580
Contributed legal services	11,929	6,357	14,968	33,254	2,770	1,408	37,432
Depreciation and amortization	36,476	17,165	21,680	75,321	27,112	10,990	113,423
Employee benefits	96,629	64,281	43,962	204,872	21,605	49,147	275,624
Events and conferences	251,186	70,445	560	322,191	-	3,387	325,578
Fellowship awards	1,819,578	-	-	1,819,578	-	-	1,819,578
Insurance	17,022	8,010	10,118	35,150	12,652	5,128	52,930
Meals	9,436	6,687	1,622	17,745	503	1,204	19,452
Office/supplies	11,225	8,454	4,532	24,211	2,463	4,491	31,165
Payroll taxes	58,565	38,960	26,645	124,170	13,094	29,787	167,051
Platoon awards	-	58,000	-	58,000	-	-	58,000
Postage, mailing service	9,594	7,225	3,875	20,694	2,105	3,838	26,637
Printing and copying	10,149	7,643	4,099	21,891	2,227	4,061	28,179
Project grants and supplies	33,990	9,435	-	43,425	254	16,249	59,928
Public service announcements	-	-	8,345,271	8,345,271	-	-	8,345,271
Relocation expenses	7,519	5,329	1,293	14,141	401	1,044	15,586
Rent	43,776	20,600	25,750	90,126	25,750	12,875	128,751
Salaries	774,279	515,082	352,270	1,641,631	173,110	393,812	2,208,553
Taxes and licenses	-	-	-	-	2,320	2,100	4,420
Telephone and E-communications	79,666	61,174	43,336	184,176	20,099	11,887	216,162
Travel and meetings	182,786	124,110	29,328	336,224	9,091	6,442	351,757
Volunteer recognition and staff recognition	29,956	21,566	10,797	62,319	6,919	5,702	74,940
	<u>\$ 3,704,166</u>	<u>\$ 1,283,788</u>	<u>\$ 9,275,566</u>	<u>\$ 14,263,520</u>	<u>\$ 371,140</u>	<u>\$ 591,320</u>	<u>\$ 15,225,980</u>

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statement of Functional Expenses

Year Ended December 31, 2013

	Program Services				Support Services		
	Fellowship Program	Service Platoons	Research and Evaluation	Total Program Services	Administrative	Fundraising	Total
Awareness and messaging	\$ 8,754	\$ 22,230	\$ 53,469	\$ 84,453	\$ -	\$ 253	\$ 84,706
Banking/online processing	-	-	-	-	8,888	4,348	13,236
Computers and technology	15,535	6,625	10,184	32,344	3,360	1,656	37,360
Contract labor	11,659	3,843	4,343	19,845	408	3,732	23,985
Contract services	69,939	19,405	380,913	470,257	39,472	21,495	531,224
Contributed legal services	37,319	16,586	16,586	70,491	8,292	4,147	82,930
Depreciation and amortization	72,138	35,421	63,067	170,626	12,959	6,479	190,064
Employee benefits	112,149	45,345	32,329	189,823	20,381	18,487	228,691
Events and conferences	167,931	59,481	-	227,412	-	1,613	229,025
Fellowship awards	1,690,533	-	-	1,690,533	-	-	1,690,533
Insurance	8,284	3,878	4,848	17,010	6,383	2,424	25,817
Meals	49,293	2,817	1,267	53,377	444	4,192	58,013
Office/supplies	10,500	2,399	2,590	15,489	1,557	698	17,744
Payroll taxes	63,303	28,753	26,864	118,920	5,695	27,371	151,986
Platoon awards	-	-	-	-	-	-	-
Postage, mailing service	10,408	8,119	3,941	22,468	1,791	8,673	32,932
Printing and copying	15,135	4,448	6,682	26,265	2,118	10,172	38,555
Project grants and supplies	876	49,215	-	50,091	-	-	50,091
Public service announcements	-	-	15,906,842	15,906,842	-	-	15,906,842
Relocation expenses	-	-	-	-	-	-	-
Rent	37,315	17,559	21,950	76,824	21,950	10,975	109,749
Salaries	787,441	364,782	343,087	1,495,310	168,024	359,646	2,022,980
Taxes and licenses	-	-	-	-	3,767	311	4,078
Telephone and E-communications	7,591	3,374	19,235	30,200	1,511	1,595	33,306
Travel and meetings	235,893	42,984	28,092	306,969	3,549	27,691	338,209
Volunteer recognition and staff recognition	9,056	3,876	6,260	19,192	1,535	4,246	24,973
	<u>\$ 3,421,052</u>	<u>\$ 741,140</u>	<u>\$ 16,932,549</u>	<u>\$ 21,094,741</u>	<u>\$ 312,084</u>	<u>\$ 520,204</u>	<u>\$ 21,927,029</u>

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Statements of Cash Flows

Years Ended December 31, 2014 and 2013

	2014	2013
Cash flows from operating activities:		
Change in net assets	\$ 3,952,467	\$ 1,389,054
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
In-kind donations, net	(25,400)	(180,400)
Depreciation and amortization	113,423	190,064
Website write down	59,715	173,356
(Increase) decrease in operating assets:		
Other assets	(27,154)	(6,850)
Promises to give	275,000	(166,800)
Increase in operating liabilities:		
Accounts payable	73,893	15,642
Accrued expenses	11,362	12,869
Other liabilities	162,275	-
Net cash provided by operating activities	4,595,581	1,426,935
Cash flows from investing activities:		
Purchases of property and equipment	(19,563)	(120,558)
Net cash used in investing activities	(19,563)	(120,558)
INCREASE IN CASH AND CASH EQUIVALENTS	4,576,018	1,306,377
Cash and cash equivalents, beginning of year	5,003,568	3,697,191
Cash and cash equivalents, end of year	\$ 9,579,586	\$ 5,003,568

The accompanying notes are an integral part of these financial statements.

THE MISSION CONTINUES

Notes to Financial Statements

December 31, 2014

Note A - Nature of Activities

The Mission Continues ("TMC") is a 501(c)(3) not-for-profit organization, established in 2007, headquartered in St. Louis, Missouri with offices in New York, New York, Houston, Texas, Los Angeles, California, and Washington, D.C. The Mission Continues helps United States military veterans facing the challenges of reintegrating into civilian life. TMC believes today's veterans have built tremendous skills during their military service and community service provides a pathway for these veterans to rebuild a sense of purpose, restore social connections, and create new opportunities for professional networks. TMC accomplishes these goals through the following areas:

The Fellowship Program offers post-9/11 veterans an intensive, six-month service experience. Through the fellowship program, TMC directly supports veterans as they tackle individual reintegration challenges while also addressing an important issue at a non-profit in their community.

The Service Platoon Program offers veterans of all generations to serve their community as a member of a volunteer team, working on service projects and targeted community needs.

Research and Evaluation measures the impact and efficacy of TMC's programs, ensuring their work is producing positive outcomes for veterans' reintegration and demonstrating that engaging in continued service to others is a viable restoration tool for veterans.

During the year ended December 31, 2013, TMC changed its name to The Mission Continues. The previous legal name of the entity was The Center for Citizen Leadership d.b.a. The Mission Continues.

Note B - Summary of Significant Accounting Policies

Basis of Accounting

These financial statements have been prepared on the accrual basis and, accordingly, reflect all significant receivables, payables and other liabilities. Revenues and expenses are recognized in the period in which they are earned or incurred.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2014

Note B - Summary of Significant Accounting Policies (Continued)

Basis of Presentation

Financial statement presentation follows the requirements of Financial Accounting Standards Board Accounting Standards Codification (“FASB ASC”) 958-205, *Presentation of Financial Statements*, which requires TMC to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. As of December 31, 2014 and 2013, TMC had no permanently restricted net assets.

Use of Estimates in Financial Statement Preparation

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash and Cash Equivalents

TMC considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. TMC’s cash is on deposit at three major domestic financial institutions. At times, bank deposits may be in excess of federally insured limits.

Certificate of Deposit

Certificate of deposit (“CD”) is recorded at cost, which approximates fair value at December 31, 2014 and 2013. The CD was purchased from PNC on December 20, 2012 and matures on July 1, 2015. The CD earns interest at an annual percentage yield of 0.1%.

Promises to Give

Promises to give are stated at the amount management expects to collect from balances outstanding at year-end. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the receivable. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. At December 31, 2014 and 2013, there was no allowance for uncollectible promises established as management considers all outstanding promises to give to be collectible.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2014

Note B - Summary of Significant Accounting Policies (Continued)

Property and Equipment

Property and equipment are carried at cost or, if donated, are recorded based on the estimated fair values of the assets at the time of donation. Major renewals and betterments greater than \$500 are capitalized and maintenance and repairs which do not improve or extend the life of the respective assets are expensed in the current period. Depreciation and amortization are calculated using a method that approximates straight-line over the estimated useful life of the asset.

Restricted and Unrestricted Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted, depending on the existence or nature of any donor restrictions. TMC reports donations of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When the satisfaction of a restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions received and used for the purpose or time-period intended during the same year are reported as increases in unrestricted net assets.

Donated Services, Supplies, and Facilities

Donated services, supplies, and facilities are recorded as support at their estimated values. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose (see Note I).

TMC records donated services in accordance with FASB ASC 958-605, *Revenue Recognition*. Therefore, donated services are recognized when the service either creates or enhances a non-financial asset or requires specialized skill that would be purchased if the service was not donated.

Functional Allocation of Expenses

Costs have been summarized on a functional basis in the statements of activities and schedules of functional expenses. Accordingly, certain costs have been allocated between program service expenses and support service expenses.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2014

Note B - Summary of Significant Accounting Policies (Continued)

Change in Estimate

During 2014, TMC changed its method of capitalizing costs associated with website development, code updates, and error corrections to expensing these costs as they are incurred. TMC believes it is difficult to estimate the useful life of the website because technology transforms rapidly and additions and changes soon become obsolete. The effect on the change on the increase in net assets is reflected in the statement of activities.

Income Tax Status

TMC constitutes a qualified not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code and is, therefore, exempt from federal income taxes.

In accordance with accounting principles generally accepted in the United States of America, TMC uses a loss contingency approach for evaluating uncertain tax positions. Management continually evaluates expiring statute of limitations, audits, proposed settlements, changes in tax law, and new authoritative rulings.

TMC has addressed the provisions of FASB ASC 740, *Accounting for Income Taxes*. In that regard, TMC has evaluated its tax positions, expiring statutes of limitations, audits, proposed settlements, changes in tax law, and new authoritative rulings and believes that no provision for income taxes is necessary, at this time, to cover any uncertain tax positions. TMC's federal Form 990 for tax years 2011 and later remain subject to examination by taxing authorities.

Subsequent Events

TMC has evaluated all subsequent events and transactions through March 30, 2015, the date which the financial statements were available to be issued. No events require recognition in the financial statements or disclosures of TMC per the definitions and requirements of FASB ASC Section 855-10, *Subsequent Events*.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2014

Note C - Promises to Give

Promises to give are unconditional promises made by donors but not yet received by TMC.

The balances of promises to give at December 31, 2014 and 2013 are:

	<u>2014</u>	<u>2013</u>
Due in less than one year	\$ 370,000	\$ 395,000
Due in one to five years	<u>-</u>	<u>250,000</u>
	<u>\$ 370,000</u>	<u>\$ 645,000</u>

Book value of promises to give approximates fair value at December 31, 2014 and 2013.

Note D - Property and Equipment

At December 31, 2014 and 2013, property and equipment consists of:

	<u>2014</u>	<u>2013</u>
Equipment	\$ 84,198	\$ 64,635
Information technology	160,376	160,376
Furniture and fixtures	36,963	36,963
Leasehold improvements	3,750	3,750
Website	<u>32,300</u>	<u>152,858</u>
Total	317,587	418,582
Less – accumulated depreciation and amortization	<u>(233,161)</u>	<u>(180,581)</u>
	<u>\$ 84,426</u>	<u>\$ 238,001</u>

Note E - Operating Line-of-Credit

During 2012, TMC obtained a \$1,500,000 line-of-credit with PNC Bank. During the year ended December 31, 2014, the agreement was amended to increase the available borrowing base to \$2,500,000, maturing on July 1, 2015. Interest is due monthly at prime rate plus 0.25%; as of December 31, 2014 and 2013, the prime rate was 3.50%. The line-of-credit is collateralized by all business assets and the certificate of deposit (“CD”) for \$500,000. There was no outstanding balance on the line-of- credit as of December 31, 2014 and 2013.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2014

Note F - Temporarily Restricted Net Assets

At December 31, 2014 and 2013, temporarily restricted net assets were restricted for the following:

	<u>2014</u>	<u>2013</u>
Program restrictions	\$3,428,725	\$ 562,500
Timing restrictions	<u>989,600</u>	<u>1,003,200</u>
	<u>\$4,418,325</u>	<u>\$1,565,700</u>
Net assets released:		
Restricted programs	\$ 562,500	\$ 605,000
Restricted timing	<u>649,600</u>	<u>498,200</u>
	<u>\$1,212,100</u>	<u>\$1,103,200</u>

Note G - Conditional Promises to Give

As of December 31, 2014 and 2013, TMC has three conditional promises to give amounting to \$2,644,425 and \$700,000, respectively, with payments scheduled through December 2015. All payments are contingent upon meeting specific goals and milestones as defined in the agreements. Since the aforementioned commitments represent conditional promises to give, they are not recorded as contribution revenue until donor conditions have substantially been met.

Note H - Other Liabilities

As of December 31, 2014 and 2013, there was \$162,275 and \$0 of other liabilities in the statement of financial position. These are funds being held on another Organization's behalf for a future project that has not launched as of December 31, 2014.

Note I - Related Party Transactions

Through January 1, 2014, a Memo of Understanding ("MOU") existed between TMC and The Greitens Group ("GG") as the two organizations shared a chief executive officer. The MOU set forth guidelines and rules that governed the relationship and interactions between TMC and GG. The parties entered into a cost allocation agreement that governed the allocation of office and employee benefit expense for both the CEO and Executive Assistant. GG paid a monthly allocation to TMC that included rent, long distance phone, and internet as well as a percentage of the CEO and Executive Assistant's monthly benefit expense. Effective January 1, 2014, the chief executive officer of GG resigned from TMC, terminating the MOU between TMC and GG as of that date. During the year ended December 31, 2013, approximately \$8,000 was reimbursed to TMC by GG.

THE MISSION CONTINUES

Notes to Financial Statements - Continued

December 31, 2014

Note J - In-Kind Donations

During the years ended December 31, 2014 and 2013, TMC received donated professional services and supplies valued at \$8,596,597 and \$16,247,483, respectively. Included in these amounts are the value of donated public service announcements, which were recorded using the market value of \$8,345,271 and \$15,906,842 for the years ended December 31, 2014 and 2013, respectively.

Note K - Lease Commitments

TMC leases office space in St. Louis, Missouri under a 60 day cancellable operating lease. During the year, the lease base rent increased from \$3,990 to \$4,750 per month, and will increase to \$4,807 beginning March 2015. The lease expires February 2016. TMC also rents office space under a six month agreement in Houston expiring June 2015, office space under a six month agreement in Santa Monica expiring July 2015, and office space under a three year lease agreement for a location in New York City expiring January 2016.

At December 31, 2014, future minimum rental commitments under these operating leases are as follows:

<u>Years Ending</u> <u>December 31,</u>	<u>Amounts</u>
2015	\$ 139,199
2016	15,624

Total rent expense for the years ended December 31, 2014 and 2013 was \$128,751 and \$109,749, respectively.

Note L - Concentrations of Direct Support

For the years ended December 31, 2014 and 2013, TMC received approximately 40% and 6%, respectively, of its total direct support from one donor.

Supplemental Information

Independent Auditor's Report on Supplemental Information

Board of Directors
The Mission Continues
St. Louis, Missouri

We have audited the financial statements of The Mission Continues as of and for the years ended December 31, 2014 and 2013, and have issued our report thereon dated March 30, 2015, which expressed an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedules of Operating Revenues and Expenses, are presented for the purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Brown Smith Wallace, LLC

St. Louis, Missouri
March 30, 2015

THE MISSION CONTINUES

Schedules of Operating Revenues and Expenses

Years Ended December 31, 2014 and 2013

(See Independent Auditor's Report on Supplemental Information)

	<u>2014</u>	<u>2013</u>
Operating Revenues		
Public support	\$ 10,114,849	\$ 6,689,524
Special event revenue, net of \$138,754 and \$159,049 direct expenses	510,552	544,653
Other in-kind goods and services	251,326	340,641
Other income	16,164	7,779
	<hr/>	<hr/>
Total operating revenues	10,892,891	7,582,597
Operating Expenses		
Program services	5,918,249	5,187,899
Administrative	371,140	312,084
Fundraising	591,320	520,204
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Total operating expenses	6,880,709	6,020,187
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Changes in Net Assets from Operations	\$ 4,012,182	\$ 1,562,410